

## CONTRACT MANAGEMENT SOLUTIONS

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Working Knowledge<sup>CSP</sup> uniquely focuses at the crossroads of contract management and knowledge management.

"Our Contracts Manager™ - On Demand Contract Management Support" provides small to medium size organizations supplemental, professional, experienced, and certified professional contracting resources and expertise when needed.

You don't have to incur all the overhead and expenses of a full-time employee. Whether you need help for 1 week or 1 month or longer, we will provide a highly-experienced contracts professional as supplemental staff to support your contract management workload.

Consider these solutions for the following types of business situations:

- 1. You're a small, growing business that does work or wants to perform work on government or commercial contracts but doesn't have the budget or workload to justify a full-time contracts manager.
- 2. You're a CEO, COO, or senior executive who does all the contracting and proposal work when either bidding on potential new contract work or managing the awarded contracts.
- 3. Your legal support handles your government contracts, but you aren't sure they have the requisite, specialized expertise to either navigate the federal acquisition regulations or address the demands of government program managers and contracting officers.

## **SOLUTIONS**

- Review, draft, analyze and negotiate a broad range of sales and services agreements, amendments, non-disclosure and teaming agreements and related documents
- Review responses to RFIs and technical/pricing responses to RFPs/RFQs and other competitive solicitations; work with sales and program managers
- Advice on contract and compliance issues; Support in-house/external government contracting legal teams
- GWAC application and management
- Subcontract Management
- Research and guidance on contract compliance and regulatory requirements
- Develop internal contracts policies, procedures, and processes

FOR GOVERNMENT: PSS

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